# Jacksonville Transportation Authority Fiscal Year 2019/2020 Budget Variance Package

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# Jacksonville Transportation Authority Jacksonville, Florida Operations Budget Fiscal Year 2019/2020

	Bus	Connexion	Skyway	Ferry	General Fund	Total
Estimated Operating Revenues						
Federal, State & Local Grants	\$ 6,611,142	\$ 781,186	\$ 70,644	\$ -	\$ -	\$ 7,462,972
Local Option Gas Tax	19,939,279	· 701,100	, , , , , , ,	· -	-	19,939,279
Net Sales Tax - Operating	68,710,615	_	_	_	2,032,848	70,743,463
Passenger Fares	10,588,584	1,110,608	-	1,511,769	-	13,210,961
State Transportation Disadvantaged Funds	-	2,028,458	-	-	-	2,028,458
City of Jacksonville (Paratransit Contribution)	-	1,462,795	-	-	=	1,462,795
Clay County (Paratransit Contribution)	-	48,000	-	-	-	48,000
Federal Preventative Maintenance	2,818,268	1,083,949	433,580	-	-	4,335,797
Non-Transportation Revenue	1,001,805	-	101,776	-	111,004	1,214,585
Interest Earnings	969	-	-	-	568,664	569,633
Transfer from Bus Operations to Connexion	-	13,054,062	-	-	-	13,054,062
Transfer from Bus Operations to Skyway	-	-	6,464,409	-	-	6,464,409
Transfer from Bus Operations to Ferry				1,526,376		1,526,376
Total Estimated Operating Revenues	\$ 109,670,662	\$ 19,569,058	\$ 7,070,409	\$ 3,038,145	\$ 2,712,516	\$ 142,060,790
					RE\	/ISED SCHEDULE O
Operating Expenditures						
Salaries and Wages	\$ 38,003,477	\$ 2,868,699	\$ 2,409,901	\$ 227,902	\$ 924,240	\$ 44,434,219
Fringe Benefits	19,525,766	1,237,161	1,349,924	68,700	421,214	22,602,765
Fuel and Lubricants	4,822,814	1,446,660	10,377	305,650	-	6,585,501
Materials and Supplies	4,855,176	955,911	1,055,767	18,304	22,250	6,907,408
Services	15,690,222	12,225,241	1,162,598	2,208,240	1,141,002	32,427,303
Insurance	585,312	6,029	413,465	48,587	363	1,053,756
Travel/Training/Dues & Subscriptions	527,707	77,874	32,867	10,974	14,762	664,184
All Other/Miscellaneous	2,181,493	205,483	362,510	52,288	130,185	2,931,959
Contingency	2,433,848	546,000	273,000	97,500	58,500	3,408,848
Transfer to Connexion	13,054,062	-	-	-	-	13,054,062
Transfer to Skyway	6,464,409	-	-	-	-	6,464,409
Transfer to Ferry	1,526,376					1,526,376
Total Operating Expenditures	\$ 109,670,662	\$ 19,569,058	\$ 7,070,409	\$ 3,038,145	\$ 2,712,516	\$ 142,060,790
Full Time Positions	714	35	57	0	14	820
Temporary Employee Hours	60,269	5,465	4,898	0	712	71,344

REVISED SCHEDULE P

# Jacksonville Transportation Authority Jacksonville, Florida Capital Budget Fiscal Year 2019/2020

		Bus	c	Connexion	Skyway	Ferry	Gene	eral Fund		Total
ESTIMATED REVENUES										
Federal Grants Grant Match (State) Local Match (JTA)	\$	11,561,217 - 2,303,820	\$	1,537,820 - 146,935	\$ 13,579,646 8,300,000 8,300,000	\$ 3,935,313 - 562,187	\$	- -	\$	30,613,996 8,300,000 11,312,942
Eocal Materi (JTA)	-	2,303,020		140,555	 0,300,000	 302,107				11,312,342
Total Estimated Revenues	\$	13,865,037	\$	1,684,755	\$ 30,179,646	\$ 4,497,500	\$		\$	50,226,938
		_		_	_	_		_		
<u>APPROPRIATIONS</u>									REVISED	SCHEDULE Q
Associated Capital Maintenance Parts	\$	-	\$	-	\$ 200,000	\$ -	\$	-	\$	200,000
Computer Equipment		220,000		-	-	-		-		220,000
Computer Software		856,680		457,971	-	-		-		1,314,651
Facilities Improvements		900,000		-	879,646	-		-		1,779,646
Office Furnishings & Equipment		245,000		-	-	-		-		245,000
Other Capital Projects		200,000		-	-	-		-		200,000
Paratransit Vehicles		-		727,600	-	-		-		727,600
Security Equipment		15,000		15,000	-	-		-		30,000
Shop Equipment		62,635		-	-	-		-		62,635
Support Vehicles		1,001,775		-	-	-		-		1,001,775
Transit Satellite Amenities		2,825,000		300,000	-	-		-		3,125,000
Ultimate Urban Circulator (U2C)		-		-	29,100,000	-		-		29,100,000
Miscellaneous Support Equipment		892,847		-	-	-		-		892,847
Fare Collection Equipment		249,000		50,000	-	-		-		299,000
Buses (CNG)		5,128,000		-	-	-		-		5,128,000
Travel/Training		-		134,184	-	-		-		134,184
Transit Oriented Development Planning		1,269,100		-	-	-		-		1,269,100
New Building Facilites		-		-	-	320,000		-		320,000
Dock Improvements		-		-	-	202,500		-		202,500
Sea Walls Contstruction (Bulkheads)		-		-	-	3,975,000		-		3,975,000
Total Appropriations	\$	13,865,037	\$	1,684,755	\$ 30,179,646	\$ 4,497,500	\$	-	\$	50,226,938

SCHEDULE R

#### Jacksonville Transportation Authority Comparison of Budgets 2019/20 to 2018/19 Operating and Capital Budgets

	Ві	us	Conn	exion	Sky	yway	F	erry	Gene	ral Fund	]	
	Operations	Capital	Operations	Capital	Operations	Capital	Operations	Capital	Operations	Capital	Transfers Out	Total Budget
Approved FY2019	\$ 106,397,939	\$ 49,994,101	\$ 16,330,146	\$ 1,019,700	\$ 7,346,447	\$ 174,533	\$ 2,917,068	\$ 3,675,058	\$ 2,299,330	\$ 9,833,000	\$ (18,805,345)	\$ 181,181,977
Proposed FY2020	\$ 109,670,662	\$ 13,865,037	\$ 19,569,058	\$ 1,684,755	\$ 7,070,409	\$ 30,179,646	\$ 3,038,145	\$ 4,497,500	\$ 2,712,516	\$ -	\$ (21,044,847)	\$ 171,242,881
Dollar Increase/(Decrease)	\$ 3,272,723	\$ (36,129,064)	\$ 3,238,912	\$ 665,055	\$ (276,038)	\$ 30,005,113	\$ 121,077	\$ 822,442	\$ 413,186	\$ (9,833,000)	\$ (2,239,502)	\$ (9,939,096)
Percentage Increase/(Decrease)	3.1%	(72.3%)	19.8%	65.2%	(3.8%)	17191.7%	4.2%	22.4%	18.0%	(100.0%)	11.9%	(5.5%)

Employee Headcount							
Budget	Original	Proposed	Increase				
budget	FY 2019 FT	FY 2020 FT	(Decrease)				
Non-Union							
Engineering (CCP)	11	11	0				
Automation	0	4	4				
Corporate	107	110	3				
Bus	93	97	4				
Skyway	13	13	0				
Connexion	10	10	0				
Ferry	0	0	0				
Total	234	245	11				
<u>Union</u>							
Bus Operators	386	386	0				
Bus Supervisors/Dispatchers	29	30	1				
Bus Maintenance	109	109	0				
Skyway Maintenance	26	26	0				
Connexion Maintenance	16	16	0				
Ferry Maintenance	0	0	0				
Customer Service	8	8	0				
Total	574	575	1				

808

**Grand Total** 

12

820

Amounts flowing through the City of Jacksonville to						
Jacksonville Transportation Authority:						
City Contribution (Connexion)	\$	1,462,795				
Revised Sales Tax (General Fund)		2,032,848				
Local Option Gas Tax (Bus)		19,939,279				
Revised Sales Tax (Bus)		68,710,615				
	\$	92,145,537				

JTA Vehicle Fleet Totals							
Vehicle Type	FY 2018/19	FY 2019/20					
Buses*	208	213					
Community Shuttle	26	25					
Connexion (CTC)	96	96					
Non-Revenue Support	80	80					
Total	410	414					

Bus Fleet Breakdown							
Bus Type	FY 2018/19	FY 2019/20					
Active Fleet	155	160					
Contingency	10	10					
First Coast Flyers	43	43					
Total Ruses	208	213					

# Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Bus Division

	2018/19 Original Budget	6 Months Actuals FY 2018/19	12 Months Projected FY 2018/19	2019/20 Original Budget	Increase/(De 2019/20 B over 2018/19	udget
Operating Revenues					•	
Federal, State & Local Grants	\$ 5,916,748	\$ 3,362,313	\$ 6,724,625	\$ 6,611,142	\$ 694,394	11.74%
Local Option Gas Tax	19,075,373	9,673,837	19,147,674	19,939,279	863,906	4.53%
Net Sales Tax - Operating	65,885,836	31,503,920	65,707,840	68,710,615	2,824,779	4.29%
Passenger Fares	11,249,246	5,137,485	10,474,971	10,588,584	(660,662)	-5.87%
Federal Preventative Maintenance	3,403,401	1,701,702	3,403,401	2,818,268	(585,133)	-17.19%
Non-Transportation Revenue	866,179	555,290	960,581	1,001,805	135,626	15.66%
Interest Earnings	1,156			969	(187)	-16.18%
Total Operating Revenues	\$ 106,397,939	\$ 51,934,548	\$ 106,419,092	\$ 109,670,662	\$ 3,272,723	3.08%
Operating Expenditures						
Salaries and Wages	\$ 36,341,910	\$ 18,416,136	\$ 36,832,271	\$ 38,003,477	\$ 1,661,567	4.57%
Fringe Benefits	18,885,188	8,727,255	18,704,510	19,525,766	640,578	3.39%
Fuel and Lubricants	4,971,240	2,398,252	4,946,504	4,822,814	(148,426)	-2.99%
Materials and Supplies	4,480,886	2,228,751	4,457,502	4,855,176	374,290	8.35%
Services	15,002,025	6,715,613	14,931,225	15,690,222	688,197	4.59%
Insurance	622,023	189,290	528,580	585,312	(36,711)	-5.90%
Travel/Training/Dues & Subscriptions	535,303	161,762	473,524	527,707	(7,596)	-1.42%
All Other/Miscellaneous	2,137,376	1,161,794	2,073,589	2,181,493	44,117	2.06%
Contingency	4,616,643	-	-	2,433,848	(2,182,795)	-47.28%
Transfer to Connexion	11,113,296	5,316,368	10,832,737	13,054,062	1,940,766	17.46%
Transfer to Skyway	6,083,606	2,630,160	5,460,321	6,464,409	380,803	6.26%
Transfer to Ferry	1,608,443	583,255	1,291,510	1,526,376	(82,067)	-5.10%
Total Operating Expenditures	\$ 106,397,939	\$ 48,528,636	\$ 100,532,273	\$ 109,670,662	\$ 3,272,723	3.08%

 Surplus/(Deficit)
 \$ \$ 3,405,911
 \$ 5,886,819
 \$ \$ N/A

### Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Bus Division - Variance Overview

	Increase/(Dec	rease)
Revenues	 \$	%
Federal, State & Local Grants  Block grant is the majority of this category and is projected to increase by approximately \$628K according to the FDOT	\$ 694,394	11.74%
Local Option Gas Tax Tax revenue is projected to increase by 2% gross	\$ 863,906	4.53%
Net Sales Tax - Operating Gross sales tax and constitutional gas tax is projected to increase by 3.7% gross	\$ 2,824,779	4.29%
Passenger Fares FY20 passenger fares decreased due to FY19 actuals trending less than budget, ridership is estimated to be similar to FY18 actuals 10.4 M	\$ (660,662)	-5.87%
Federal Preventative Maintenance Reduced budget in this category from Section 5307 operating grant, greater allocation to capital budget expenditures	\$ (585,133)	-17.19%
Non-Transportation Revenue  Anticipated opening of the JRTC and the parking facilities, advertising revenue and rental agreement for space at the new facility	\$ 135,626	15.66%
Expenditures	Increase/(Dec	rease) %
Salaries and Wages  1) FY20 non-union 2% performance based increases and additional staff 2) union regulated increases per the union contract (Average 4%)	\$ 1,661,567	4.57%
Fringe Benefits Assumed increases in pension and health insurance cost	\$ 640,578	3.39%
Materials and Supplies  Anticipated need for janitorial & custodial supplies with the completion of the JRTC building, along with additional materials for projects and repairs on the Myrtle campus	\$ 374,290	8.35%
Services Future costs for additional security personnel (First Coast Security) requirements at the Jacksonville Regional Transportation Center (JRTC) building	\$ 688,197	4.59%

<b>Bus Variance O</b>	verview
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Co	ntir	nge	ncv	
			,	

Smaller overall contingency and greater allocation to other funds \$ (2,182,795) -47.28%

#### **Transfer to Connexion**

Funding necessary to balance the CTC budget and support expenses in CTC operations. The increase is due to expected contract increase with MV \$ 1,940,766 17.46% Transportation.

## Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Connexion Division

	2018/19 Original Budget	6 Months Actuals FY 2018/19	12 Months Projected FY 2018/19	2019/20 Original Budget	Increase/(De 2019/20 B over 2018/19	udget	
Operating Revenues							
Federal, State & Local Grants	\$ 334,892	\$ 296,789	\$ 443,578	\$ 781,186	\$ 446,294	133.27%	
Passenger Fares	1,041,361	558,461	1,116,922	1,110,608	69,247	6.65%	
State Transportation Disadvantaged Funds	1,596,992	1,164,555	1,629,110	2,028,458	584,853	40.51%	
City of Jacksonville (Paratransit Contribution)	1,443,605	847,388	1,443,605	1,462,795	(134,197)	-8.40%	
Clay County (Paratransit Contribution)	-	-	-	48,000	48,000	N/A	
Federal Preventative Maintenance	800,000	400,000	800,000	1,083,949	283,949	35.49%	
Non-Transportation Revenue	-	15	15	-	-	N/A	
Transfer from Bus Operations	11,113,296	5,316,368	10,832,737	13,054,062	1,940,766	17.46%	
Total Operating Revenues	\$ 16,330,146	\$ 8,583,576	\$ 16,265,967	\$ 19,569,058	\$ 3,238,912	19.83%	
Operating Expenditures							
Salaries and Wages	\$ 2,921,545	\$ 1,368,307	\$ 2,856,614	\$ 2,868,699	\$ (52,846)	-1.81%	
Fringe Benefits	1,134,979	507,256	1,064,512	1,237,161	102,182	9.00%	
Fuel and Lubricants	992,297	696,108	1,042,216	1,446,660	454,363	45.79%	
Materials and Supplies	931,080	348,736	742,472	955,911	24,831	2.67%	
Services	9,704,009	5,543,672	10,321,159	12,225,241	2,521,232	25.98%	
Insurance	14,585	2,461	4,922	6,029	(8,556)	-58.66%	
Travel/Training/Dues & Subscriptions	81,775	22,770	45,540	77,874	(3,901)	-4.77%	
All Other/Miscellaneous	207,719	94,266	188,532	205,483	(2,236)	-1.08%	
Contingency	342,157			546,000	203,843	59.58%	
Total Operating Expenditures	\$ 16,330,146	\$ 8,583,576	\$ 16,265,967	\$ 19,569,058	\$ 3,238,912	19.83%	
Surplus/(Deficit)	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	

### Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Connexion Division - Variance Overview

The Americans with Disabilities Act (ADA) of 1990 requires public transit agencies that provide fixed-route service to provide "complementary para-transit" services to people with disabilities who cannot use the fixed-route bus or rail service because of a disability. The ADA regulations specifically define a population of customers who are entitled to this service as a civil right. The amount budgeted is a contribution from Bus Operations necessary to pay for this mandate.

	Increase/(Dec	rease)
Revenues	 \$	%
Federal, State & Local Grants		
JTA has added service in Clay county, which is funded through FDOT grants	\$ 446,294	133.27%
State Transportation Disadvantaged Funds		
JTA has added service in Clay county, which is funded through the State of Florida Trip & Equipment grant	\$ 584,853	40.51%
Federal Preventative Maintenance		
Anticipated needs for Connexion operation	\$ 283,949	35.49%
Transfer from Bus Operations		
Funding necessary to balance the CTC budget and support expenses in CTC operations. The increase is due to expected contract increase with MV Transportation and the addition of service in Clay County.	\$ 1,940,766	17.46%
moreuse than my mansportation and the addition of service in old, equality.	Increase/(Dec	rease)
Expenditures	 \$	%
Salaries and Wages		
Increased vacancy rate was used to calculate administrative salaries	\$ (52,846)	-1.81%

#### **Fringe Benefits**

	Conne	exion Variance	e Overview
Based on fringe expense trend over past 2 years	\$	102,182	9.00%
Fuel and Lubricants  Based on fuel expense trend and the increase in service provided	\$	454,363	45.79%
Services  Contract rate increase with MV Transportation and projected growth in revenue hours and miles to support projected ridership	\$	2,521,232	25.98%
Insurance Trend of over budgeted insurance expenses for Connexion	\$	(8,556)	-58.66%
Contingency Greater expense was allocated to Connexion due to anticipated increase in transportation costs	\$	203,843	59.58%

# Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Skyway Division

		2018/19 Original Budget	6 Months Actuals Y 2018/19	ı	2 Months Projected Y 2018/19	 2019/20 Original Budget	 Increase/(De 2019/20 B over 2018/19	udget
Operating Revenues	· · · · · ·					 		
Federal, State & Local Grants	\$	-	\$ 27,805	\$	55,611	\$ 70,644	\$ 70,644	N/A
Federal Preventative Maintenance		1,100,000	550,000		1,100,000	433,580	(666,420)	-60.58%
Non-Transportation Revenue		162,841	13,057		26,114	101,776	(61,065)	-37.50%
Transfer from Bus Operations		6,083,606	 2,630,160		5,460,321	 6,464,409	 380,803	6.26%
Total Operating Revenues	\$	7,346,447	\$ 3,221,023	\$	6,642,045	\$ 7,070,409	\$ (276,038)	-3.76%
Operating Expenditures								
Salaries and Wages	\$	2,658,865	\$ 1,334,860	\$	2,619,720	\$ 2,409,901	\$ (248,964)	-9.36%
Fringe Benefits		1,430,698	667,184		1,334,368	1,349,924	(80,774)	-5.65%
Fuel and Lubricants		11,773	3,090		6,181	10,377	(1,396)	-11.86%
Materials and Supplies		854,813	369,125		788,251	1,055,767	200,954	23.51%
Services		1,299,106	511,483		1,222,966	1,162,598	(136,508)	-10.51%
Insurance		357,396	139,681		279,362	413,465	56,069	15.69%
Travel/Training/Dues & Subscriptions		41,570	9,793		19,586	32,867	(8,703)	-20.94%
All Other/Miscellaneous		385,543	185,805		371,611	362,510	(23,033)	-5.97%
Contingency		306,683			-	 273,000	 (33,683)	-10.98%
Total Operating Expenditures	\$	7,346,447	\$ 3,221,023	\$	6,642,045	\$ 7,070,409	\$ (276,038)	-3.76%
Surplus/(Deficit)	\$	-	\$ -	\$	-	\$ -	\$ -	N/A

# Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Skyway Division - Variance Overview

		Increase/(Dec	rease)
Revenues		\$	%
Federal Preventative Maintenance			
Based on anticipated needs for Skyway operation	\$	(666,420)	-60.58%
Non-Transportation Revenue			
Partial lot closures while Jacksovnille Regional Transportation Center (JRTC) is in the completion stage of construction	\$	(61,065)	-37.50%
Transfer from Bus Operations			
Funding necessary to balance the Skyway budget and support increase in expenses	\$	380,803	6.26%
		Increase/(Dec	rease)
Expenditures		Increase/(Dec	rease) %
Salaries and Wages	<u></u>	\$	=
	\$		%
Salaries and Wages Combination of increased vacancy rate and reduction in projected overtime for union employees  Fringe Benefits	·	\$ (248,964)	-9.36%
Salaries and Wages Combination of increased vacancy rate and reduction in projected overtime for union employees	\$	\$	%
Salaries and Wages Combination of increased vacancy rate and reduction in projected overtime for union employees  Fringe Benefits	·	\$ (248,964)	-9.36%

#### Services

Skyway Variance Overview	N
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Decreased need for JSO officers and security at the Rosa Parks location	\$	(136,508)	-10.51%
Insurance	ć	FC 0C0	15 (00/
Insurance estimate related to the Convention Center station of the Skyway	<b>&gt;</b>	56,069	15.69%
Contingency			
Allocated percentage to JTA funds	\$	(33,683)	-10.98%

# Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Ferry Division

	 2018/19 Original Budget	6 Months Actuals Y 2018/19	ı	.2 Months Projected Y 2018/19	2019/20 Original Budget	 Increase/(De 2019/20 B over 2018/19	udget
Operating Revenues							
Federal, State & Local Grants	\$ -	\$ 189,193	\$	253,386	\$ -	\$ -	N/A
Passenger Fares	1,308,625	618,232		1,226,463	1,511,769	203,144	15.52%
Non-Transportation	-	90		180	-	-	N/A
Transfer from Bus Operations	 1,608,443	 583,255		1,291,510	 1,526,376	 (82,067)	-5.10%
Total Operating Revenues	\$ 2,917,068	\$ 1,390,769	\$	2,771,539	\$ 3,038,145	\$ 121,077	4.15%
Operating Expenditures							
Salaries and Wages	\$ 243,547	\$ 109,356	\$	238,713	\$ 227,902	\$ (15,645)	-6.42%
Fringe Benefits	52,735	33,119		51,239	68,700	15,965	30.27%
Fuel and Lubricants	223,112	133,146		191,291	305,650	82,538	36.99%
Materials and Supplies	23,776	6,863		8,726	18,304	(5,472)	-23.01%
Services	2,172,567	1,040,035		2,145,071	2,208,240	35,673	1.64%
Insurance	56,794	27,286		54,572	48,587	(8,207)	-14.45%
Travel/Training/Dues & Subscriptions	12,572	3,504		7,008	10,974	(1,598)	-12.71%
All Other/Miscellaneous	34,304	37,459		74,919	52,288	17,984	52.43%
Contingency	 97,661	 			97,500	 (161)	-0.16%
Total Operating Expenditures	\$ 2,917,068	\$ 1,390,769	\$	2,771,539	\$ 3,038,145	\$ 121,077	4.15%
Surplus/(Deficit)	\$ _	\$ _	\$	-	\$ -	\$ -	N/A

## Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Ferry Division - Variance Overview

		Increase/(Dec	rease)
Revenues		\$	%
Passanger Fares			
Passenger Fares Trending increase in ridership	\$	203,144	15.52%
Treffallig merease in ridership	7	203,144	13.3270
		Increase/(Dec	
Expenditures		\$	%
Salaries and Wages			
Allocated expenses from JTA administration	\$	(15,645)	-6.42%
Fringe Benefits	\$	15.065	30.27%
Allocated expenses from JTA administration	Ş	15,965	30.27%
Fuel and Lubricants			
Projected fuel costs necessary to support Ferry operations	\$	82,538	36.99%
Materials and Supplies			
Based on anticipated needs for non-grant related expenses	\$	(5,472)	-23.01%
Camiliana			
Services Represents contract increase with HMS Ferries to support operations	\$	35,673	1.64%
represents contract merease with rivis refries to support operations	Ą	33,073	1.04/0

#### Insurance

_		_	
Ferry	Varian	CE ()V	erview
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Based on insurance premium estimate from broker	\$ (8,207)	-14.45%
All Other/Miscellaneous		
Anticipated rental space for Ferry operations	\$ 17,984	52.43%

## Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget General Fund

	2018/19 Original Budget	6 Months Actuals FY 2018/19		12 Months Projected FY 2018/19		2019/20 Original Budget	Increase/(De 2019/20 B over 2018/19	udget
Operating Revenues	 							
Net Sales Tax - Operating	\$ 2,032,848	\$	1,016,424	\$	2,032,848	\$ 2,032,848	\$ -	0.00%
Non-Transportation Revenue	67,332		135,673		146,346	111,004	43,672	64.86%
Interest Earnings	 199,150		1,286,332		1,372,664	 568,664	 369,514	185.55%
Total Operating Revenues	\$ 2,299,330	\$	2,438,429	\$	3,551,857	\$ 2,712,516	\$ 413,186	17.97%
Operating Expenditures								
Salaries & Wages	\$ 696,437	\$	383,441	\$	766,882	\$ 924,240	\$ 227,803	32.71%
Fringe Benefits	428,339		188,741		377,481	421,214	(7,125)	-1.66%
Materials and Supplies	79,524		2,395		4,791	22,250	(57,274)	-72.02%
Services	518,227		433,141		966,281	1,141,002	622,775	120.17%
Insurance	18,052		124		247	363	(17,689)	-97.99%
Training/Travel/Dues & Subscriptions	84,503		14,693		29,387	14,762	(69,741)	-82.53%
All Other/Miscellaneous	101,444		24,717		61,245	130,185	28,741	28.33%
Contingency	372,804					 58,500	 (314,304)	-84.31%
Total Operating Expenditures	\$ 2,299,330	\$	1,047,251	\$	2,206,314	\$ 2,712,516	\$ 413,186	17.97%
Surplus/(Deficit)	\$ -	\$	1,391,178	\$	1,345,543	\$ -	\$ -	N/A

## Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget General Fund - Variance Overview

	Increase/(Dec	crease)
Revenues	 \$	<u>%</u>
Non-Transportation Revenue		
Based on rental budget for FY20 and expense trend from FY19	\$ 43,672	64.86%
Interest Earnings		
Increased interest rates reflect improved return for fixed income portfolio	\$ 369,514	185.55%
	Increase/(Dec	crease)
<u>Expenditures</u>	 \$	%
Salaries & Wages		
FY20 non-union 2% performance based increases and additional staff	\$ 227,803	32.71%
Fringe Benefits		
Based on fringe expense trend over past 2 years	\$ (7,125)	-1.66%
Materials and Supplies		
FY19 included expenses for vehicle purchases/maintenance, project management software/support and a divisional workshop that are not included in FY20 (most of this expense was capitalized)	\$ (57,274)	-72.02%
Services  Based on projected need to develop designs, standards and requirements for construction related to sustainable landscaping. waste diversion and identifying & preparing a strategic plan for JTA's infrastructure	\$ 622,775	120.17%

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(÷anarai	Fund	Variance	Overview
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across all properties for the next 20 years		
Insurance Based on estimated insurance premium from insurance broker	\$ (17,689)	-97.99%
Training/Travel/Dues & Subscriptions Reduction in travel requests for FY20	\$ (69,741)	-82.53%
All Other/Miscellaneous In-house employee training with JTA University	\$ 28,741	28.33%

# Jacksonville Transportation Authority Analysis of FY 2019/20 Capital Budget All Divisions (REVISED)

	2018/19 Original	2019/20 Original	Increase/(Decrease) 2019/20 Budget			
	Budget	Budget	over 2018/19 Original			
Capital Funds						
Federal Contributions	\$ 32,625,651	\$ 30,613,996	\$ (2,011,655) -6.17%			
State Contributions	8,291,081	8,300,000	8,919 0.11%			
JTA Local Match	23,779,660	11,312,942	(12,466,718) -52.43%			
Total Capital Funds	\$ 64,696,392	\$ 50,226,938	\$ (14,469,454) -22.37%			
Capital Projects						
Bus Division	\$ 49,994,101	\$ 13,865,037	\$ (36,129,064) -72.27%			
Connexion Division	1,019,700	1,684,755	665,055 65.22%			
Skyway Division	174,533	30,179,646	30,005,113 17191.66%			
Ferry Division	3,675,058	4,497,500	822,442 22.38%			
General Fund	9,833,000		(9,833,000) -100.00%			
Total Capital Projects	\$ 64,696,392	\$ 50,226,938	\$ (14,469,454) -22.37%			
Surplus/(Deficit)	\$ -	\$ -	\$ -			

# Jacksonville Transportation Authority Analysis of FY 2019/20 Capital Budget All Divisions (REVISED)

	Increase/(De	ecrease)
Capital Funds	 \$	%
Federal Contributions		
The JTA did not receive the Low No Emission grant (\$1.3M), the Passenger Ferry Grant (\$3.4M) and the FHWA Ferry Boat Program grant (\$0.3M)	\$ (2,011,655)	-6.17%
JTA Local Match		
Funding is based on the amount of grant revenue requested and the match percentage required. There are no anticipated proceeds derived from real estate sales	\$ (12,466,718)	-52.43%
	Increase/(De	ecrease)
Capital Projects	\$	%
Bus Division		
FY19 included the BRT Southwest Corridor project funded by the FTA	\$ (36,129,064)	-72.27%
Connexion Division FY20 includes the Section 5310 grant for paratransit vehicles and scheduling software	\$ 665,055	65.22%
Skyway Division		
FY20 includes the BUILD Grant for the Bay Street Innovation Corridor	\$ 30,005,113	17191.66%
Ferry Division		
FY20 does not include construction for the St. Johns River Ferry - structural improvements were	\$ 822,442	22.38%
completed in FY19		

**General Fund** 

### **Capital Budget Variance Overvie**

Real estate sales were used in FY19 to fund the projects in this fund

\$ (9,833,000) -100.00%

### Jacksonville Transportation Authority FY20 Capital Budget - Projects (REVISED)

Capital Projects	Federal Portion State Cash		JTA Cash	JTA/Other In- Kind	Project Costs					
Bus Division										
Access Management software			116,000		116,000					
ADA Compliance/Transit Satellite Amenities	2,600,000	-	-	-	2,600,000					
Application Portfolio Management Software			40,000		40,000					
Backup Device Replacement	100,000	-	-	-	100,000					
Bus Related - Shop Equipment	62,635				62,635					
Bus Shelter Solar Lighting			25,000		25,000					
Bus stop cleaning application	74,000				74,000					
Bus Stops and Shelter Amenities			125,000		125,000					
Digital Security Program Enhancements	120,000	-	-	-	120,000					
Digital Slitter, Cutter and Creaser	100,000	-	-	-	100,000					
Electric Vehicle for yard/platform management	11,775	-	-	-	11,775					
Electrical Upgrades			50,000		50,000					
ERP/Upgrade (12.2.x or CLOUD)			626,680		626,680					
Flat Bed Printer	90,000	-	-	-	90,000					
HVAC Improvements			60,000		60,000					
JTA Safety & Security - 1% Mandate Minimum	144,527	-	-	-	144,527					
Maintenance/Bus Lift Replacement	160,000	-	-	-	160,000					
Mobile App Solutions Upgrade			100,000		100,000					
Portable Motorola Radio's			460,805		460,805					
Procurement Portal, Phase III	200,000	-	-	-	200,000					
Punch In & Punch Out Time Clocks			52,515		52,515					
Replace exhaust fans	180,000	-	-	-	180,000					
Rpass units upgrade			114,000		114,000					
Service Station Improvements	300,000	-	-	-	300,000					
St Johns Country Bus Stop Amenities			75,000		75,000					
Transit Oriented Development Planning	1,015,280	-	253,820	-	1,269,100					
Rolling Stock (CNG Buses) 8 Total	5,128,000	-	<u>-</u>	-	5,128,000					
Coil Inserter, Model: James Burn CB30QS			20,000		20,000					
Passport Eligibility Revamp (Consumer Portal)			35,000		35,000					

### Revised-Schedule #10

Unleaded Fuel Tank Conversion Lighting - Replace with energy efficient lights			50,000 100,000		50,000 100,000
Tow truck for Vehicle Maintenance Department	650,000	_	100,000	_	650,000
Envelope Printer, Model: iJetColor 4.0	35,000				35,000
Support Vehicles (Road Supervisors)	250,000	_	_		250,000
Service truck for Maintenance Department	90,000				90,000
Bus Paint Booth	250,000				250,000
Bus Division Total	11,561,217	-	2,303,820	-	13,865,037
Duo Divisioni Totta.	,		_,555,6_5		
	Connexion D	Division			
Scheduling Software	377,801		41,978		419,779
Server Security and Support	13,500		1,500		15,000
Travel/Training	120,766		13,418		134,184
WiFi for Connexion Vehicles	300,000	-	-	-	300,000
Connexion Efare equipment upgrade			50,000		50,000
Paratransit Vehicles-Cutaways 8 Total	691,380	-	36,220	-	727,600
Transportal Software	34,373		3,819		38,192
Connexion Division Total	1,537,820	-	146,936	-	1,684,755
	Skyway Div	vision			
Kings Ave Station Escalator	879,646				879,646
Skyway HVAC System Upgrade	200,000	-	-	-	200,000
Bay Street Corridor, (Ultimate Urban Circulator-U2C)	12,500,000	8,300,000	8,300,000		29,100,000
Skyway Division Total	13,579,646	8,300,000	8,300,000	-	30,179,646
	Ferry Divi	ision			
New Building Facilites	280,000		40,000		320,000
Dock Improvements	177,188		25,312		202,500
Sea Walls Contstruction (Bulkheads)	3,478,125		496,875		3,975,000
Ferry Division Total	3,935,313	-	562,187	-	4,497,500
Total Capital Projects	30,613,996	8,300,000	11,312,943	-	50,226,938

### Jacksonville Transportation Authority Analysis of FY 2019/20 Operating Budget Corporate

		2018/19 Original Budget		6 Months Actuals Y 2018/19	12 Months Projected Y 2018/19	 2019/20 Original Budget	 Increase/(De 2019/20 Bu over 2018/19	udget
Operating Expenditures	· · · · · · · · · · · · · · · · · · ·		·			 		_
Salaries and Wages	\$	9,403,209	\$	4,206,021	\$ 8,412,042	\$ 9,641,069	\$ 237,860	2.53%
Fringe Benefits		2,036,083		1,273,821	2,547,641	2,906,252	870,170	42.74%
Materials and Supplies		1,018,006		206,608	413,216	774,337	(243,669)	-23.94%
Services		7,762,479		3,366,590	7,033,179	7,473,517	(288,962)	-3.72%
Insurance		14,527		6,507	13,014	15,821	1,294	8.91%
Travel/Training/Dues & Subscriptions		485,425		132,767	265,533	464,256	(21,169)	-4.36%
All Other/Miscellaneous		1,326,619		602,023	1,204,047	 1,111,977	(214,642)	-16.18%
Total Operating Expenditures	\$	22,046,347	\$	9,794,336	\$ 19,888,672	\$ 22,387,229	\$ 340,882	1.55%

#### **Corporate Operating Variance Overview**

- 1) Contains functional areas such as Finance, Human Resources, Procurement, Grants, Customer Service, Information Technology, etc.
- 2) Salaries & Wages increase directly related to 2% performance based increases and additional headcount related to the Automation & Innovation department
- 3) FY19 Fringe Benefits was budgeted at 22% of Salaries & Wages, actuals show a trend of 30%, therefore FY20 was budgeted at 30%
- 4) Materials & Supplies and Services are based on expected need for office equipment, an increase in maintenance agreements and in-house printing supplies related to the Jacksonville Regional Transportation Center (JRTC)
- 5) Rental expense for the Corporate office at 121 West Forsyth Street

JTA Operations Budget						
Total Operating Budget	\$	142,060,790				
Total Transfers Out		(21,044,847)				
Operating Contingency		(3,408,848)				

**Total** \$ 117,607,095

Division Allocation							
Bus	\$ 16,872,644	75%					
Skyway	3,364,745	15%					
CTC	1,107,464	5%					
Ferry	529,205	2%					

### Schedule #11

Engineering 513,171 2%

Total \$ 22,387,229 100%

Percentage Dedicated to Corporate Operations

19.04%